

## **Real Estate**

## **Scope of Services**

Our Real Estate Practice Group has experience in all facets of commercial and residential real estate law, from single-asset transactions to complex multi-site deals. Our attorneys draft, review and negotiate contracts, provide legal advice and analysis, furnish opinion and commitment letters, draft mortgage indentures, and handle subordination issues.

Our Real Estate Practice Group is national in scope. We represent developers, private individuals, family offices, Fortune 100/500° corporations, small businesses, state and local governments, governmental agencies, partnerships, not-for-profits, condominium associations, and financial institutions around the country.

MWH attorneys advise clients on a range of real estate issues, including:

- · Acquisitions and Dispositions
- Complex Commercial Leasing, representing Landlords and Tenants
- Condemnation
- Condominium and Homeowners Association Formation and Compliance
- Development and Construction, including AIA Forms
- Development Financing, including TIF, NMTC and HOME
- · Land Use and Zoning
- Real Estate Backed Financings
- Tax Deferred Exchanges (1031 Exchanges)

## **Recent Representative Matters**

- Represented a Fortune 500® company in the sale of assets, including a food processing plant in Minnesota. Negotiated and drafted asset and real estate sale documents on behalf of seller to close the transaction in 2018.
- Drafted purchase and sale contract template for a Fortune 500®
   company to use in selling various facilities (including warehouses)
   in numerous states; represented company as seller in each
   transaction, from initial contract negotiations through closing.
- Reviewed and analyzed terms of a shopping center ground lease for a national retailer to assist client in exercising an option of purchase for commercial property. Upon issue of notice of exercise, prepared purchase documents for acquisition.
- Represented a preeminent real estate development company in connection with hotel developments and dispositions across the country, including acquisitions, developments, and leasing and sales of vacant land and existing hotels.

- Provided due diligence review and retail lease analysis for an acquisition by a Fortune 500® retail company.
- Acted as legal counsel for a prominent oil company in the sale of
  gas stations across the Midwest, including drafting comprehensive
  sale documents, negotiating terms, addressing environmental and
  leasehold considerations, and orchestrating seamless coordination
  among involved parties, culminating in the successful completion of
  the transaction.
- Assisted a Fortune 500® national retailer in negotiating and revising a set of complex documents, including construction, operation and reciprocal easement agreements (COREA), and governing documents to permit construction of a new residential development within a shopping center.
- Represented a large Wisconsin-based financial institution with general real estate matters, including office and bank branch developments, leases, purchases, and sales throughout the country.

Learn more about MWH, our professionals, and our experience at mwhlawgroup.com.

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