

## **Real Estate**

Our Real Estate Practice Group handles all aspects of commercial and residential real estate law, from single-asset transactions to complex multi-site deals. We draft, review, and negotiate contracts, provide legal analysis, furnish opinion and commitment letters, draft mortgage indentures, and handle subordination issues.

We represent a wide range of clients nationwide, including developers, investors, private individuals, family offices, Fortune 100/500® corporations, small businesses, state and local governments, governmental agencies, partnerships, not-for-profits, condominium associations, and financial institutions. Our attorneys focus on delivering practical, business-oriented solutions tailored to each client's goals.

## **Scope of Services**

MWH attorneys advise clients on a range of real estate issues, including:

- Acquisitions and Dispositions
- Complex Commercial Leasing, representing Landlords and Tenants
- Public-Private Partnerships
- Condemnation
- Condominium and Homeowners Association Formation and Compliance
- Development and Construction, including AIA Forms
- Development Financing, including TIF, NMTC and HOME
- Land Use, Zoning and Regulatory Approvals
- · Real Estate Backed Financings
- Tax Deferred Exchanges (1031 Exchanges)
- Tax Credit Development and Incentive Programs

## **Recent Representative Matters**

- Represented landlord of industrial real estate nationally in the lease of an 800,000 square foot data center facility in Memphis, Tennessee to an artificial intelligence company.
- Represented owner in the acquisition, financing, leasing, and management of a 2.7 million square foot industrial complex in Greenwood, South Carolina.
- Represented a large Wisconsin-based financial institution with general real estate matters, including office and bank branch developments, leases, purchases, and sales throughout the country.
- Represented a Fortune 500® company in the sale of assets, including
  a food processing plant in Minnesota. Negotiated and drafted asset
  and real estate sale documents on behalf of seller to close the
  transaction.
- Drafted purchase and sale contract template for a Fortune 500<sup>®</sup>
  company to use in selling various facilities (including warehouses) in
  numerous states; represented company as seller in each transaction,
  from initial contract negotiations through closing.
- Reviewed and analyzed terms of a shopping center ground lease for a national retailer to assist client in exercising an option of purchase for commercial property. Upon issue of notice of exercise, prepared purchase documents for acquisition.

- **Provided** due diligence review and retail lease analysis for an acquisition by a Fortune 500® retail company.
- Represented a preeminent real estate development company in connection with hotel developments and dispositions across the country, including acquisitions, developments, and leasing and sales of vacant land and existing hotels.
- Acted as legal counsel for a prominent oil company in the sale of gas stations across the Midwest, including drafting comprehensive sale documents, negotiating terms, addressing environmental and leasehold considerations, and orchestrating seamless coordination among involved parties, culminating in the successful completion of the transaction.
- Represented an international distributor in the acquisition, financing, and development of industrial sites in New York and North Carolina, including obtaining state, local, and federal regulatory and environmental approvals.
- Assisted a Fortune 500® national retailer in negotiating and revising
  a set of complex documents, including construction, operation
  and reciprocal easement agreements (COREA), and governing
  documents to permit construction of a new residential development
  within a shopping center.

Learn more about MWH, our professionals, and our experience at mwhlawgroup.com.

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