MORGAN C. SCHULTZ

Partner, West Des Moines

Email: morgan.schultz@mwhlawgroup.com
Direct: (515) 657-5693
LinkedIn

"I believe the fastest route to the best solution begins by truly understanding my audience, allowing me to tailor my approach and efficiently problem solve."

Morgan Schultz brings a rare combination of trial experience, in-house counsel expertise, and deep knowledge of the transportation and logistics industry to her practice. After earning her law degree from the University of Denver and clerking for a Colorado state court judge, Morgan practiced insurance-defense litigation in Colorado and Iowa, achieving defense verdicts in 100% of personal injury jury trials. Her early courtroom work shaped the confident, strategic, and solutions-oriented approach she brings to clients today.

Morgan later served as Senior Corporate Counsel at Ruan Transportation Management Systems, a national transportation and logistics company. In that role, she directed legal strategy for high-exposure litigation, managed outside counsel, and advised executive, risk, safety, and HR teams on complex legal matters, including regulatory compliance, employment issues, and commercial contracts. This experience allows her to provide practical, operations-focused guidance to all employers.

Her areas of focus include:

- Early-case evaluation and litigation strategy informed by extensive trial experience.
- Trial preparation, negotiation, and advocacy in high-exposure matters.
- Commercial contract negotiation and risk mitigation for transportation operations.

Morgan's combination of in-house counsel experience and trial work gives her a unique perspective on how day-to-day operational decisions impact litigation outcomes. She partners with clients to provide actionable guidance that integrates business objectives, safety priorities, and legal risk.

Originally from Alaska, Morgan enjoys spending time with her husband and daughter, living an active lifestyle, and supporting youth literacy through her work with Everybody Wins! Iowa.

PRACTICE GROUPS:

General Litigation

EDUCATION & TRAINING

University of Denver, Sturm College of Law, J.D.

Tufts University, B.A., International Relations

BAR ADMISSIONS

Admitted to practice:

Iowa - all state and federal courts

Wisconsin - all state courts and in the U.S. District Court for the Eastern District of Wisconsin

Colorado - Inactive

License Date: 6/01/2015

PROFESSIONAL MEMBERSHIPS

Iowa State Bar Association

State Bar of Wisconsin

Polk County Women Attorneys

Board Member, Everybody Wins! Iowa