

MWH LAW GROUP

# Business, Finance & Real Estate

When it comes to business transactions, we understand the value of creativity and innovative thinking.

*"Contract negotiation is rarely a linear process and we know our clients appreciate the innovative solutions we propose."*

**– Victoria Moran, Partner**

***Partner Victoria Moran puts it this way, "Contract negotiation is rarely a linear process and we know our clients appreciate the innovative solutions we propose." Whether you are a public entity looking to raise funds through public issuances, establishing a new company or planning for future growth, we work to understand your goals and provide innovative solutions to help you achieve those goals.***

## Business, Financial & Real Estate Services

In its "Real Estate Economic Forecast" report for 2022, the Urban Land Institute estimates the volume of real estate transactions in the United States will reach $725 billion in 2023, which is still higher than before the pandemic. Clients looking to get in on the action rely on the volume and caliber of experience MWH attorneys bring to the table.

On the Public Finance front, we regularly represent issuers, underwriters, purchasers and borrowers in taxable and tax-exempt municipal securities offerings. Our experience includes a broad range of general obligation and revenue bond financings including governmental, single- or multi-family housing, transportation, state revolving fund, hospital and health facilities, higher education, master lease certificates of participation, commercial paper, airports, sports and convention facilities, schools, and

*continued on reverse side*

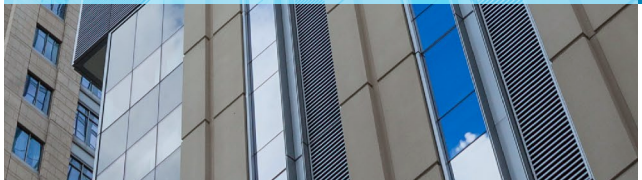
## Midwestern Values and Our Approach to Client Service

The MWH approach to your legal needs is grounded in the Midwestern values of our client service principles:

- Treat others the way that they want to be treated
- Motivate yourself and others to exceed expectations
- Communicate frequently, with honesty and candor
- Deliver on your promises
- Focus on adding value
- Provide an honest day's work for a fair fee

**Learn more about MWH, our professionals, and our experience at:**

**mwhlawgroup.com**



*"U.S. commercial real estate transaction volume predicted to reach $725 billion in 2023."*

**– Urban Land Institute "Real Estate Economic Forecast"**
See https://tinyurl.com/5n9xw257 and https://tinyurl.com/murc8hc

qualified section 501(c)(3) we serve as bond, underwriters', disclosure, issuer's, credit provider's, trustee's, and special counsel. Our Public Finance attorneys are members of the National Association of Bond Lawyers.

*"Clients come to MWH because we listen and work to understand their business, risk tolerances and fallbacks. Clients stick with MWH because we close deals."*

**– Jennifer Pflug Murphy, Partner**

Our Public Finance attorneys also work together seamlessly to complete multi-jurisdictional real estate transactions. We represent Fortune 100/500® corporate entities, state and local governments and governmental agencies, partnerships, not-for-profits, condominium associations, small businesses, entrepreneurs, financial and banking institutions and developers in the business of financing, developing, owning, leasing, managing and operating real estate assets.

## Diversity of Experience and Perspectives

MWH clients appreciate the diversity of backgrounds, experience and perspectives our Business, Finance & Real Estate attorneys bring to their matters. They've worked in-house and in private practice, which informs their practice with MWH. As needed, we call on the experience of our colleagues throughout the firm to provide additional insight and perspectives on issues related to your deal.

## Areas of Focus

- **Commercial Contracts**
- **Commercial Lending & Finance**
- **Corporate Governance**
- **Mergers & Acquisitions**
- **Public Finance**
- **Real Estate Development**
  - Acquisitions and Dispositions
  - Complex Commercial Leasing (Tenant and Landlord Representation)
  - Condemnation
  - Condominium and HOA Formation and Compliance
  - Development Financing: TIF, NMTC and HOME
  - Land Use and Zoning
  - Real Estate-Backed Financing Estate-Backed Financings
  - Tax Deferred Exchanges: 1031 Exchanges
  - Development & Construction Forms

**Learn more about MWH, our professionals, and our experience at mwhlawgroup.com.**

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