



JENNIFER PFLUG MURPHY

Partner, Milwaukee

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PRACTICE GROUPS

Business, Finance & Real Estate

EDUCATION & TRAINING

University of Wisconsin Law School, J.D.

Marquette University, B.A., Minor in Business Administration

ADMISSIONS

Admitted to practice in all state and federal courts in Wisconsin

License Date: 6/17/1992

AWARDS/ACCOLADES

2022, 2023, 2024, 2025, 2026, and 2027 Editions of The Best Lawyers in America® for Real Estate Law

2024, 2025, 2026, and 2027 Edition of The Best Lawyers in America® for Public Finance Law

2011 Woman in the Law, Wisconsin Law Journal

PROFESSIONAL MEMBERSHIPS

National Association of Bond Lawyers

State Bar of Wisconsin

New York State Bar

"I enjoy carefully learning the fine details of each deal and thoughtfully strategizing with deal team members while advancing my client's best interests from the onset to closing."

Jennifer has been a legal professional for more than 30 years. She has a passion for helping individuals and organizations navigate complex legal terrains. Her multifaceted practice spans public finance, commercial lending, real estate, and corporate transactions. Her dedication to the law as an ever-evolving practice has enabled her to cultivate long-term relationships with clients and peers.

Jennifer's legal journey began with early opportunities in public finance, commercial contracts, commercial lending, and real estate development and construction, culminating in a wealth of knowledge and extensive connections in these transactional realms.

During her extensive career, she has served as counsel for the following public finance, corporate and real estate transactions:

- General obligation and revenue bond financings, serving as bond, underwriter's, disclosure, borrower's, bank, and issuer's counsel for hundreds of tax-exempt and taxable bond financings.
- Major secured and unsecured deals, advising lenders and borrowers.
- Property sales and acquisitions.
- Financing and development.
- Leasing, representing buyers, sellers, lenders, landlords and tenants.
- Significant development and construction projects, including property acquisition and condemnation; environmental considerations; negotiating construction contracts; minority and women-owned business initiatives; zoning and special permits; and other governmental approvals.

Her work spans many different types of projects, including governmental, single- or multi-family housing, schools, state revolving funds, hospital and healthcare facilities,

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master lease certificates of participation, commercial paper, airports, convention facilities, and qualified section 501(c)(3).

Jennifer's diverse clientele, ranging from multinational corporations to non-profit organizations, rely on her for drafting and negotiating a wide array of contracts, from vendor agreements to licensing agreements. Her work with global manufacturers and Fortune 500® companies includes management contracts, statements of work, and purchase orders, providing guidance on delegation processes and creating templates for efficient agreements. She offers ongoing analysis and strategies to enhance risk management.

Her professional reach is global. She provides counsel to companies on negotiating and closing agreements related to IT services, technical infrastructure, data analysis, cloud computing, and more. Her passion for helping others, combined with extensive legal experience, makes her a valuable resource for clients navigating complex legal landscapes.

THOUGHT LEADERSHIP

MWH Law Group Featured in Law 360 for Their Work on a \$6B Bond Offering Deal with CVS Health.

March 2023 – Law360