

Our Corporate and Transactional Practice Group is comprised of experienced attorneys that handle complex business transactions. We understand the challenges facing businesses in their various stages of development. Our attorneys understand that each client has its own goals and they use their knowledge and expertise to help clients develop the best strategies to accomplish client goals. Our Corporate and Transactional Practice Group attorneys engage other attorneys across MWH practice groups to employ a multi-disciplinary approach to solve client issues.



Nearly 135 years of combined legal experience



6 dedicated attorneys offering their guidance

SCOPE OF SERVICES

- Commercial Contracts
- Commercial Lending & Finance
- **Corporate Governance**
- **Mergers and Acquisitions**
- **Real Estate Development**

MWH Law Group LLP is a community of individuals from diverse backgrounds, with distinct and contrasting experiences, which forms the basis of our unique corporate culture. These differences allow MWH attorneys to assist our clients in achieving the best solutions for the legal challenges they face.

RELATED EXPERIENCE

- Drafted a Memorandum of Understanding memorializing the terms of a joint venture between three Fortune 100[®] companies for the creation of a task force to assist small technology businesses.
- Provided on-site contract negotiation, drafting, and review with regard to service agreements, trademark, software and other licensing agreements, donation agreements, consulting agreements, and dealer contracts.
- Advised and represented a Fortune 500[®] company as outside counsel in two separate transactions for the acquisition of assets from a U.S. company, and for the sale of stock to an international buyer. Engagement included drafting the stock and asset purchase agreements and preparation of ancillary and closing documents.
- Reviewed and drafted trademark licensing agreements for a Fortune 500[®] vehicle manufacturing company.
- Represented consulting company in the preparation of joint venture agreements, licensing agreements and independent contractor agreements.
- Completed Stock Purchase, Investors' Rights, and Voting Agreements reviews, conducted Due Diligence, and drafted Side Letter for large global corporation in connection with a Series C equity investment in a new technology company.
- Represented a wholesale beauty products distributor in a sale of assets to national retailer in a \$70 million transaction. Assisted client with preparation of disclosure schedules and drafting the purchase agreement and ancillary documents.
- Managed all aspects of the acquisition of a software technology provider with related transition services agreement and employee agreements. All documents required necessary governmental consents and approvals. Inter-company agreements were utilized to gain favorable tax treatment of technology flows and management services.
- Advised and represented a Fortune 500[®] company as outside counsel in two separate transactions for the acquisition of assets from a U.S. company, and for the sale of stock to an international buyer. Engagement included drafting the stock and asset purchase agreements and preparation of ancillary and closing documents.

REPRESENTATIVES



JENNIFER PFLUG MURPHY
PARTNER | MILWAUKEE

Tel: (414) 436-0353 | **Fax:** (414) 436-0354
Email: jennifer.pflugmurphy@mwhlawgroup.com

I have extensive experience providing advice and counsel to public and private entities in all facets of commercial contracts, including drafting and preparation, editing and review, and negotiation. Agreements and transactions have ranged from simple to complex and include representation on behalf of a wide variety of industries.

I advise major manufacturers, private companies and Fortune 100/500® corporations on all aspects of commercial matters which can include developing contract management templates, creating delegation and implementation processes, establishing on-going strategies for continuous improvement and evaluating business and legal risks.



JEFF PERZAN
SPECIAL COUNSEL | MILWAUKEE

Tel: (414) 436-0353 | **Fax:** (414) 436-0354
Email: jeff.perzan@mwhlawgroup.com

I have worked in the corporate transactional arena for over 35 years. My experience encompasses the drafting and negotiation of technology, outsourcing, international and intellectual property agreements. I excel at drafting and bringing to favorable completion, complex, multi-jurisdictional licensing deals and restructuring tax-favorable agreements. I have championed client service as a company-wide quality improvement effort, led a Fortune 500® company's commercial contracting efforts and developed a matrix system for functional expertise and staff development. I represent companies from a wide variety of industries including financial services, technology, and telecommunications.



LINDSAY B. FATHALLAH
PARTNER | MILWAUKEE

Tel: (414) 436-0353 | **Fax:** (414) 436-0354
Email: lindsay.fathallah@mwhlawgroup.com

I have extensive experience representing public and private companies in a wide variety of corporate, real estate, and commercial lending matters. I routinely represent public and private companies in preparing and negotiating a full range of commercial agreements, including in the areas of manufacturing, supply and distribution, consulting, licensing, information technology and confidentiality.

I have significant experience representing business clients with mergers and acquisitions, including negotiation of deal terms and structures, drafting purchase agreements, due diligence review, financings, and closings. I have also provided representation in business combination transactions, corporate formations, corporate governance and reorganizations matters.



MICHAEL MILSOM
SPECIAL COUNSEL | MASSACHUSETTS

Tel: (617) 803-6862 | **Fax:** (414) 436-0354
Email: michael.milsom@mwhlawgroup.com

I have practiced corporate law for 40 years. I have deep experience working as a legal advisor to senior management teams, having served as the General Counsel or other senior in-house counsel for American Cablesystems, American Radio Systems Corporation, Verestar, Inc., and American Tower Corporation.

My in-house experience and subsequently, my outside counsel experience to numerous technology and telecom firms, encompasses corporate governance and internal policy compliance, commercial contract drafting and negotiation.



CECILLY C. SHELTON
SENIOR COUNSEL | GEORGIA

Tel: (877) 565-7708 | **Fax:** (414) 436-0354
Email: cecilly.shelton@mwhlawgroup.com

I have 14 years of experience as an attorney with my practice focused on corporate and transactional law, real estate law, and contract support. In my corporate and transactional practice, I draw on my experiences working with a variety of businesses and clients to help them develop strategies that manage and mitigate risk and comply with state and federal law, while meeting their business objectives.