



## JENNIFER PFLUG MURPHY, PARTNER MILWAUKEE



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### PRACTICE AREAS

- Contract Support
- Corporate & Transactional
- Finance
- Real Estate

### BIOGRAPHY

Jennifer Pflug Murphy represents public and private entities in a broad range of corporate and transactional matters. Ms. Murphy represents clients in multi-million dollar acquisitions or sales of business assets or membership interests, drafting and negotiating various types of commercial contracts, real estate transactions and general corporate matters.

Ms. Murphy has significant experience in a broad range of transactional matters including all facets of commercial contract preparation and negotiation such as drafting and negotiating a wide variety of agreements and contracts including, but not limited to, services, professional services, vendor, supplies, capital equipment, non-disclosure, license, marketing, sponsorship, events, consulting, advertising, and finance. She represents major manufacturers and Fortune 500 Companies, including advising in-house legal counsel and business stakeholders on all aspects of commercial matters, developing contract management, structure, delegation and implementation process, creation of template and form agreements, on-going strategy and analysis for continuous improvement, evaluating business and legal risks and overall risk management, and commercial support.

Ms. Murphy represents for-profit and non-profit entities in corporate acquisitions and divestitures, including structuring, negotiating, and documenting numerous transactions. She has provided advice and counsel to clients in complex transactions, including the acquisition or sale of business and/or real estate assets, conducting all the necessary due diligence and preparation of documents by managing a team of lawyers, service providers, and consultants.

# JENNIFER PFLUG MURPHY, PARTNER MILWAUKEE

Ms. Murphy has extensive experience in real estate transactions, including the sale, acquisition, finance, condemnation, development, and leasing of real property. She represents sellers, buyers, lenders, landlords, and tenants. Ms. Murphy regularly drafts and negotiates purchase and sale agreements, commercial leases, ancillary documents, easements and restrictive covenants, and provides advice and counsel on all aspects of due diligence including survey, title, environmental, etc.

Jennifer Pflug Murphy provides advice and counsel to private and public entities on major development / construction projects including MBE/WBE/DBE/SBE initiatives, opportunities for minority and women employees, provision of technical assistance, local training programs, finance, and drafting and negotiating construction and other related contracts. Her experience includes representing various clients in developing, implementing, and maintaining all aspects of contractor diversity initiatives including Miller Park and Wisconsin Center District. Ms. Murphy has experience developing and advising a non-profit entity designed to promote the inclusion and creation of opportunities for minorities and women to participate in the construction industry. She has also advised corporations on the development and implementation of supplier diversity initiatives and related general corporate matters.

Ms. Murphy has prepared and negotiated master services agreements, master supply agreements, and professional services agreements, general terms and conditions, purchase orders, statements of work and scopes of service. She has experience with a wide variety of services used by manufacturing for a variety of plant services including, but not limited to, development, maintenance, testing, installation, consulting, janitorial, recycling and mechanical.

## ADMISSIONS

- Wisconsin
- U.S. District Court, Eastern and Western Districts of Wisconsin

## EDUCATION

- University of Wisconsin Law School, J.D.
- Marquette University, B.A., Minor in Business Administration

## PROFESSIONAL MEMBERSHIPS

- National Association of Bond Lawyers
- State Bar of Wisconsin

## HONORS

- Woman in the Law, Wisconsin Law Journal (2011)

## PRESENTATIONS

- "Capital Campaigns and Tax-Exempt Financing" WHEFA Conference (March, 2014)