

Our Real Estate Practice Group has experience in all facets of real estate law and commercial and residential real estate transactions. From single-asset transactions to the largest multi-site deals, our attorneys have the experience and extensive practical knowledge to assist clients in developing the best strategies to address the broad and varied range of issues that arise relating to real property.

Our Real Estate Practice Group team works together seamlessly to complete multi-jurisdictional transactions. We represent Fortune 100/500<sup>®</sup> corporate entities, state and local governments and governmental agencies, partnerships, not-for-profits, condominium associations, small businesses, entrepreneurs, financial and banking institutions, and developers in the business of financing, developing, owning, leasing, managing, and operating real estate assets.



*Nearly 135 years of combined  
legal experience*



*5 dedicated attorneys  
offering their guidance*

## SCOPE OF SERVICES

- Acquisitions and Dispositions
- Complex Commercial Leasing (tenant and landlord representation)
- Condemnation
- Condominium and Homeowner's Association Formation and Compliance
- Development & Construction Forms
- Development Financing, including TIF, LIHTC, NMTC and HOME
- Land Use and Zoning
- Real Estate Backed Financings
- Tax Deferred Exchanges ("1031 Exchanges")

MWH Law Group LLP is a community of individuals from diverse backgrounds, with distinct and contrasting experiences, which forms the basis of our unique corporate culture. These differences allow MWH attorneys to assist our clients in achieving the best solutions for the legal challenges they face.

## RELATED EXPERIENCE

- Represented a Fortune 500<sup>®</sup> company in the sale of assets, including a food processing plant in Minnesota. Negotiated and drafted asset and real estate sale documents on behalf of seller to successfully close the transaction in 2018.
- Drafted purchase and sale contract template for a Fortune 500<sup>®</sup> company to utilize in selling various facilities (including warehouses) in numerous states; represented company as seller in each transaction, from initial contract negotiations through closing.
- Represented major oil company in sale of gas stations throughout Midwest, including drafting sale documents and negotiating sale terms, handling environmental and leasehold issues, and coordinating parties and preparing documents through closing.
- Represented a large Wisconsin-based financial institution with general real estate matters including office and bank branch developments, leases, purchases, and sales throughout the country.
- Provided due diligence review and retail lease analysis for a Fortune 500<sup>®</sup> retail company for acquisition.
- Represented preeminent real estate development company in connection with hotel developments and dispositions across the country, including acquisitions, developments, leasing, and sales of vacant land and existing hotels.
- Reviewed and analyzed terms of a shopping center ground lease for a national retailer to assist client in exercising an option of purchase for commercial property. Upon issue of notice of exercise, prepared purchase documents for acquisition.
- Assisted a Fortune 500<sup>®</sup> national retailer in negotiating and revising a set of complex documents including construction, operation and reciprocal easement agreements (COREA), and governing documents to permit construction of new residential development within shopping center.
- On behalf of a Fortune 25<sup>®</sup> financial services company, obtained foreclosures in contested foreclosure litigation matters through negotiated settlements and judgments at trial.

**REPRESENTATIVES**



**JENNIFER PFLUG MURPHY**  
PARTNER | MILWAUKEE

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I concentrate my practice in the areas of real estate, public finance, commercial lending, technology law, and corporate transactions.

I have extensive experience in real estate transactions, including the sale, acquisition, finance, condemnation, development, and leasing of real property. I represent sellers, buyers, lenders, landlords, and tenants. I provide advice and counsel to private and public entities on major development and construction projects, including property acquisition, condemnation, environmental, drafting and negotiating construction contracts, MBE/WBE initiatives, zoning, special use permits, and other governmental approvals.



**SUZAN J. SUTHERLAND**  
SPECIAL COUNSEL | CHICAGO

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I have 45 years of experience as a litigator. I strategically manage and supervise litigation from the first notice of a claim through trial and appeal. I have been the lead attorney in over fifty successful jury trials in state and federal courts.

I focus my practice in the areas of real estate, general civil litigation, and employment litigation. I have obtained numerous jury defense verdicts defending personal injury, commercial, contract, property, and civil rights cases throughout Illinois.



**LINDSAY B. FATHALLAH**  
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I have extensive experience representing public and private companies in a wide variety of corporate, real estate, and commercial lending matters. I routinely represent public and private companies in preparing and negotiating a full range of commercial agreements, including in the areas of manufacturing, supply and distribution, consulting, licensing, information technology, and confidentiality.

I focus my real estate practice on acquisition and sale transactions, development, leasing, and financing for all types of commercial properties. My experience includes negotiating and preparing hundreds of commercial leases for retail, office, industrial and warehouse space, drafting purchase and sale agreements, easements and restrictive covenants, and reviewing and resolving title and survey issues.



**GREGORY G. TAYLOR**  
SENIOR COUNSEL | INDIANAPOLIS

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I am an experienced transactional attorney who combines broad historical knowledge and business acumen to provide sound and practical advice to my clients. I possess over 20 years of experience working with clients on various real estate matters as well as assisting public entities on bond financings.

My real estate experience focuses on drafting and negotiating contracts which can include the sale, acquisition, finance, development and/or leasing of residential and commercial properties. I prepare and review title documents, deeds, and transfer documents. I assist and advise buyers and sellers alike in connection with their real estate needs.



**CECILLY C. SHELTON**  
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I have 14 years of experience as an attorney with my practice focused on real estate law, corporate and transactional law, and contract support. I represent clients in litigation involving claims of consumer lending and servicing violations, real property title and boundary disputes, property conveyance, zoning, permitting, easements, foreclosure, tax sales, eviction, garnishment, and debt collection. I also provide document drafting, review and negotiation services for corporate entity formation and dissolution, title documents, contracts, commercial contracts, and leases.