

REAL ESTATE

The attorneys of MWH Law Group LLP have experience in all facets of real estate law, commercial and residential real estate transactions. From single-asset transactions to the largest multi-site deals, we provide legal proficiency, experience and practical knowledge to our clients across a broad range of issues relating to real property.

Our lawyers pride themselves on working together seamlessly to complete multi-jurisdictional transactions. Our attorneys represent Fortune 100/500 corporate entities, state and local government and government agencies, partnerships, not-for-profits, condominium associations, small businesses, entrepreneurs, financial/banking institutions and developers in the business of financing, developing, owning, leasing, managing and operating real estate assets.

SCOPE OF SERVICES

- Acquisitions and Dispositions
- Development & Construction, including AIA Forms
- Development Financing, including TIF, LIHTC, NMTC and HOME
- Real Estate Backed Financings
- Condemnation
- Complex Commercial Leasing (Tenant and Land-lord Representation)
- Tax Deferred Exchanges (“1031 Exchanges”)
- Condominium and Homeowner’s Association Formation and Compliance
- Land Use and Zoning

REPRESENTATIVE EXPERIENCE

- Drafted purchase and sale contract template for Fortune 500 company to utilize in selling various facilities (including warehouses) in numerous states; Represented such company as seller in each transaction from initial contract negotiations through closing.
- Represented major oil company in sale of gas stations in various locations in Midwest including drafting sale documents and negotiating sale terms, handling environmental and leasehold issues, and coordinating parties and preparing documents through closing.
- Represented large financial institution headquartered in Wisconsin with general real estate matters including office and bank branch developments, leases, purchases, and sales throughout country.
- Provided due diligence review and retail lease analysis for Fortune 500 retail company for acquisition transaction.
- Represented significant real estate development company in connection with hotel developments and dispositions across country, including real estate acquisitions, developments, leasing, and sales of vacant land and existing hotels.



**JENNIFER PFLUG MURPHY
PARTNER | MILWAUKEE**

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B I O G R A P H Y

Jennifer Pflug Murphy represents public and private entities in a broad range of commercial real estate, corporate and finance matters. Her extensive experience in real estate transactions includes the sale, acquisition, finance, condemnation, development, and leasing of real property. Ms. Murphy represents sellers, buyers, lenders, landlords, and tenants.

Ms. Murphy has experience representing public and private entities on development/construction projects, including property acquisition, condemnation, environmental, drafting and negotiating construction contracts, MBE/WBE/SBE Initiatives, zoning, special use permits, and other governmental approvals. She regularly provides advice and counsel on all aspects of due diligence including survey, title, environmental, and more.



**GREGORY TAYLOR
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B I O G R A P H Y

Gregory G. Taylor has extensive experience in real estate transactions, including the sale, acquisition, finance, development, and leasing of residential and commercial properties. He represents sellers, buyers, lenders, landlords, and tenants on various sides of the transaction. He has significant experience advising buyer and sellers on development, property acquisition, and leasing.

He has advised and assisted on drafts of corporate structure documentation, minority and/or women owned business enterprise certification, certification with the US Small Business Administration and Federal Disadvantaged Business Enterprise certification. He provided economic development advice to clients regarding tax incentives, grants and other corporate incentive programs for the attraction of business.



**LINDSAY B. FATHALLAH
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B I O G R A P H Y

Lindsay B. Fathallah has extensive experience representing public and private companies in a wide variety of corporate, real estate, and commercial lending matters. She represents public and private companies in preparing and negotiating a full range of commercial agreements in the areas of manufacturing, supply and distribution, consulting, licensing information technology, and confidentiality.

Ms. Fathallah focuses her real estate practice on acquisition and sale transactions, development, leasing, and financing for commercial properties. Her experience includes negotiating and preparing commercial leases for retail, office, industry and warehouse space; drafting purchase and sale agreements, easements, and restrictive covenants; and reviewing and resolving title and survey issues.



**CECILLY C. SHELTON
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B I O G R A P H Y

Cecilly C. Shelton has significant practical experience in conducting real estate transactions, representing buyers, sellers, or lenders from any aspect of the transaction. She has handled residential and commercial real estate transactions and closings, drafted agreements, documentation and title work for same.

She has incredible depth of knowledge in title clearance, resolution of title disputes, including litigation. Ms. Shelton represents lenders and other parties in the protection of their secured interests upon real and personal property. She also negotiates and structures lease-purchase deals and commercial landlord-tenant transactions; representing clients on various sides of the transaction



**DAVID R. SAGGIO
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B I O G R A P H Y

David R. Saggio has significant experience in real estate transactions representing developers in connection with new construction and government entities in connection with condemnation. He has represented parties in exchange transactions and has co-authored ABA materials on the Like-Kind Exchange of Real Estate.

Mr. Saggio is an honors graduate of the University of Wisconsin-Milwaukee and a graduate of the University of Wisconsin Law School, where he received Order of the Coif honors. Mr. Saggio's professional memberships include the State Bar of Wisconsin, the American Bar Association, and the Seventh Circuit Bar Association.

MWH Law Group LLP offers sophisticated legal expertise by more than 15 dedicated and passionate attorneys that have over 350 years of combined law experience.

The firm has offices in Wisconsin, Illinois, Indiana, and Iowa.